

Working at a Nonprofit



What is a nonprofit?

- Exists to promote a cause or provide a public service
- Key difference is the allocation of profit – the revenue is reinvested in community programs and services rather than someone's stock portfolio or annual bonus.
- Over 1.5 million nonprofit organizations exist in the US employing around 10 million people.



Why work for a non profit?

- 42% of employees said they 'loved their work', compared to 22% in the for-profit sector



The job or the issue?

- Which is more important to you the position you fill or the position you are promoting? Take time to think about what you would really like to be doing with your days, and not just which issues matter to you.



What are nonprofit organizations looking for?

- Professionalism
- Ethics
- Accountability
- Flexibility



Where to look?

- Nonprofits have a tendency to hire from their volunteer or intern pool
- Contact organization working on issues of interest to you
- Contact Career Development
- Use your contacts – and your parent, friends, colleagues, and alumni and their contacts
- Check out the professional organizations in your field
- Review the local paper.
- Get the word out – you never know where it will lead
- Use the internet - See Nonprofit Web Resources



Set up an informational interview

- Download (from the Career Development page myPBA) or pick up a copy of the Informational Interviewing Guide